#### **Global Structured Products**



#### July 2005

## **Pricing Information GLACIER FUNDING CDO III**

#### THE OFFERING:

\$499.15 million Collateralized Debt Obligation ("CDO") Notes and Preference Shares issued by Glacier Funding CDO III, Ltd.



#### INVESTMENT ADVISOR:

Terwin Money Management LLC ("TMM"), a part of the Winter Group ("TWG")

	CLASS A-1 NOTES <sup>(1)</sup>	CLASS A-2 NOTES <sup>(1)</sup>	CLASS B NOTES <sup>(1)</sup>	CLASS C NOTES <sup>(1)</sup>	CLASS D NOTES <sup>(1)</sup>	PREFERENCE SHARES <sup>(1)</sup>
Principal	\$347.50MM	\$67.50MM	\$42.75MM	\$25.50MM	\$3.00MM	\$12.90MM
Percentage	69.6%	13.5%	8.6%	5.1%	0.6%	2.6%
Coupon	3mL + .27%	3mL + .45%	3mL + .60%	3mL + 2.60%	3mL + 5.50%	Residual
Expected Rating	Aaa/AAA/AAA	Aaa/ AAA/ AAA	Aa2/AA/AA	Baa2/BBB/BBB	Ba1/BB+/BB+	NR
Rating Agency	M/S/F	M/S/F	M/S/F	M/S/F	M/S/F	N/A
Currency Offered	US\$	US\$	US\$	multiple**	multiple**	multiple**
Average Life(2)	4.9 yrs.	5.7 yrs	5.7 yrs.	5.7 yrs.	5.7 yrs.	N/A
Stated Maturity	2041	2041	2041	2041	2041	2041
Denomination (1)	\$250,000 min	\$250,000 min	\$250,000 min	\$250,000 min	\$250,000 min	\$250,000 min
	\$1,000 incr	\$1,000 incr	\$1,000 incr	\$1,000 incr	\$1,000 incr	\$1,000 incr

<sup>\*\*</sup>The Class D Notes and Preference Shares are expected to be offered in US Dollars, Euros, Hong Kong Dollars, Australian Dollars, and Korean Won

- Payments on the Notes and Pre
   Based on a 8 year auction call.

#### **STRUCTURE**

Issuer: Glacier Funding CDO III, Ltd. Investment Advisor: Terwin Money Management LLC

Closing Date: July 29, 2005

Coupon Payment Dates: Quarterly, beginning November 4, 2005

Ramp-Up Period: At least 80% of the Collateral Portfolio is expected to be purchased or identified at closing.

2 years. Manager may substitute up to 10% of the collateral per annum to improve the portfolio. Substitution Period:

Mandatory Auction Call: 8 years

Pro Rata Paydowns: Principal amortization will be used to pay down the Notes on a pro rata basis until either 50% of the collateral has

amortized or if a coverage test is not in compliance.

#### **COVERAGE TESTS**

	O/C Tests	Initial O/C	I/C Tests	Initial I/C
Class A/B	104.1%	109.2%	106.00%	135.0%
Class C	101.3%	103.5%	105.00%	124.1%
Class D	100.8%	102.8%	103.00%	122.4%

#### **FEES AND EXPENSES**

Senior Advisory and Structuring Fees: 20.0 bps per annum Subordinate Advisory Fees 17.0 bps per annum Trustee Fees 1.8 bps per annum Administrative Expenses 5.0 bps per annum Administrative Fee Cap \$300,000 Closing Fees and Expenses<sup>(1)</sup>

### **COLLATERAL CHARACTERISTICS**

•	Maximum WARF <sup>(1)</sup>	400	•	Below Investment Grade Bucket	5.0%
•	Maximum Single Servicer Concentration (2)	7.50%	•	Maximum Single Issuer Concentration (3)	1.5%
•	Principal Amount	500MM	•	Fixed Collateral Expected	26%
•	Minimum/Expected Weighted Avg Spread	1.68%/1.70%	•	Minimum rating at Initial Purchase	BB-
	Minimum/Expected Weighted Avg Coupon	5.18%/5.20%	•	Maximum CDOs	7.5%

- For purposes of calculating the Moody's rating factor, any Collateral Obligation that has been placed and remains on positive/negative credit watch will be deemed to have a Moody's rating of the next higher/lower rating subcategory respectively.

  With some exceptions for highly rated servicers

  With 7 exceptions of up to 2% each.

Global Structured Products	CDO Marketing/Global Structure	ABS Trading and Syndicate	
	Institution Clients	Global Private Clients	
Christopher Ricciardi (212) 449-9638	US: Doug Mallach (212) 449-6190	Cliff Lanier (212) 449-5383	Trading
Lars Norell (212) 449-9822	Canada: Barry Dennis (212) 449-0394	Marie Walsh (212) 449-5383	Scott Soltas (212) 449-3659
Plamen Mitrikov (212) 449-0466	Europe: Bill Berry 44-20-7995-4678	Jason Lamin (212) 449-5383	
Julie Cutler (212) 449-0196	Asia: Taro Masuyama 81-3-3213-7473		
Jonathan Phair (212) 449-1654		Institutional Advisory Division	Syndicate
		Mike Foggia (212) 449-6190	Andrew Phelps (212) 449-3659

This term sheet may be distributed only together with and, as a part of, the Confidential Discussion Materials to pre-qualified Merrill Lynch clients who are (a) Qualified Purchasers and (b)(i) "qualified institutional buyers" within the meaning of Rule 501(a) of the Securities Act of 1933, as amended (the "Securities Act") or (fi) "accredited invectors" within the meaning of Rule 501(a) under the Securities Act.

<sup>(1)</sup> On the Closing Date, the Co-Issuers will use a portion of the gross proceeds from the offering to pay various fees and expenses, including expenses, fees and commissions incurred in connection with the acquisition of the Collateral, structuring and placement agency fees payable to Merrill Lynch and legal, accounting, rating agency and other fees. Closing fees and expenses reduce the amount of the gross proceeds of the offering available to purchase Collateral and, therefore, the return to purchasers of the Securities. Rating agencies will consider the amount of net proceeds available to purchase Collateral in determining any ratings assigned by them to the Securities. For information about the amount of such fees and expenses, please review the final Offering Circular before investing.

# Merrill Lynch

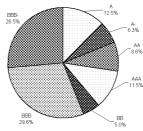
#### Global Structured Products

#### Why Invest in Residential Mortgage Back Securities?

- Residential Mortgage Back Securities have historically exhibited low default rates and better stability when compared to corporate bonds with similar ratings  $^{(1)(2)}$
- From 1978 to September 30th, 2004, 188 of Standard & Poor's 20,207 rated classes of residential mortgage-backed securities (RMBS), have defaulted (a cumulative rate of
- → The long-term historical average (1981–2004) of unchanged ratings of RMBS Securities compares favorably to the average of unchanged ratings of corporate bonds for the same
  - See "Asset Class Selection" in the Confidential Discussion Materials for details
    "Rating Transitions 2004 U.S. RMBS Stellar Performance Continues to Set Records", Standard &

     For illustrative purposes only. Subject to

# REPRESENTATIVE PORTFOLIO\*



- About Terwin Money Management and The Winter Group

  Terwin Asset Management LLC ("TAM") is an asset management business, which focuses on credit related mortgage backed securities investments.
  Terwin Money Management LLC ("TMM") is a wholly-owned subsidiary of TAM dedicated to the issuance and management of structured finance CDOs TMM is not registered as an investment adviser under the U.S. Investment Advisers Act.
- TMM is not registered as an investment adviser under the U.S. Investment Advisers Act.

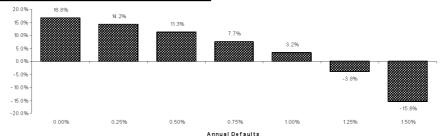
  TMM is comprised of individuals with extensive expertise in mortgage credit investing. Their portfolio management and credit experience includes managing mortgage credit for the largest publicly traded insurance group. TMM's objective is to insure delivery of the stated returns by purchasing high quality assets which have historically had excellent performance, and which form the core of the team's expertise.

  TMM has closed five transactions to date: two high grade asset backed CDO transactions "Cascade Funding CDO I" and "Athos Funding Ltd." and three mezzanine ABS CDOs "Glacier Funding CDO I", "Glacier Funding CDO II" and "Northwall Funding CDO I".

  TMM receives considerable support from its parent, The Winter Group ("TWG"), which has built an integrated capital markets residential mortgage acquisition, securitization, trading and distribution platform. TWG focuses primarily on non-agency jumbo, Alt-A, subprime, and fixed rate first and second lien mortgage product. The founding partners of TWG have extensive industry experience trading, sourcing and distributing mortgage credit risk.

  TWG will provide support services to TMM in a variety of areas including operations, soverers control and risk management. TMM will have access to the
- TWG will provide support services to TMM in a variety of areas including operations, systems, control, and risk management. TMM will have access to the subordinated securities produced by TWG, thereby insuring a consistent flow of high quality assets. TMM will have the ability to obtain in depth information on the mortgage loans underlying TWG securitizations prior to purchase

# Hypothetical Illustration of Preference Share Returns (IRR) (1)(2)(3)



BREAKEVEN DEFAULT RATES(1)(3)	Based on a	Break in Yield <sup>(4)</sup>	Based on 0% Yield	
Class Description (Moody's/S&P/Fitch)	Annual Default Rate	Cumulative Gross Defaults	Annual Default Rate	Cumulative Gross Defaults
Class Al First Priority Senior Floating Rate Notes (Aaa/AAA/AAA)	20.7%	6%	34.6%	80.2%
Class A2 Second Priority Senior Floating Rate Notes (Aaa/AAA/AAA)	10.6%	41.5%	14.4%	51.1%
Class B Third Priority Senior Floating Rate Notes (Aa2/AA/AA)	5.7%	25.1%	7.8%	32.8%
Class C Fourth Priority Mezzanine Floating Rate Notes (Baa2/BBB/BBB)	2.1%	10.1%	3.6%	17.0%
Class D Fifth Priority Mezzanine Floating Rate Notes (Ba1/BB+/BB+)	1.9%	9.1%	2.1%	10.1%

- Please see page entitled "Transaction Highlights Structuring Assumptions" in the Confidential Discussion Materials for a description of modeling assumptions.

  Annual defaults begin immediately at the stated rate. Recoverae are assumed to occur immediately and to equal 60%.

  All information shown is for illustrative purposes only, actual results may yvary. See "important Motice" in the Confidential Discussion Materials. Definitions and other terms are described in the in the
- g circular. Based on a first dollar loss.

Fiture parket and economic conditions are impossible to predict. Future market as account conditions that materially differ from those on which the assumptions are based may have a negative impact on the performance of Cheder Funding CDO III. 11d. For these reasons, there are limitations on the value of this or any hypothetical illustration. This information is not intended to be either an express or implied guaranty of investment performance.

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