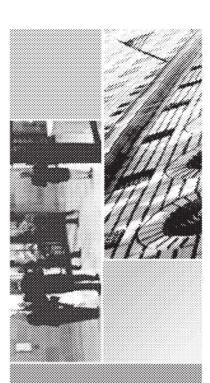
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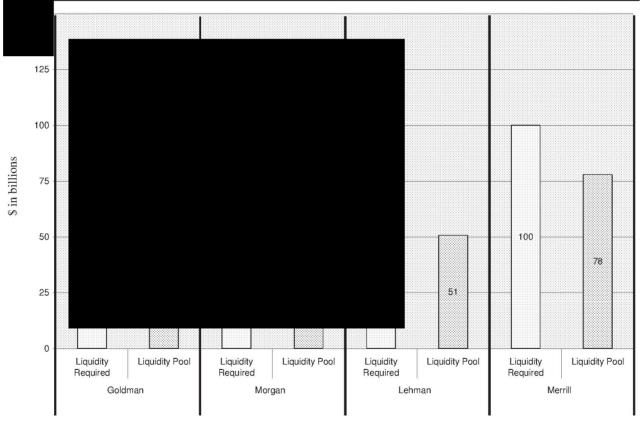
## Liquidity Stress Analysis: Assumptions

As of dates: 5/22/08 - 6/10/08	Severity Assumption	
UNSECURED FUNDING - Percent not rolling		
Total Unsecured Funding	100%	
SECURED FUNDING - Percent not rolling		
Fixed Income Finance		
OMO Eligible	0%	
Liquid	20%	
Less Liquid	50%	
Illiquid	100%	
Equity Finance		
Liquid	20%	
Less Liquid	50%	
ON-BOARDING AND OTHER COMMITMENTS		
Off-Balance Sheet Assets On-Boarded	Institution Specific	
Loan Commitments/Other Contractual Uses	Institution Specific	
Other Liabilities/Commitments	Institution Specific	
OPERATING CASH FLOWS		
Prime Brokerage, Withdrawal of Free Credits	50%	
Prime Brokerage, Customer Shorts with Liquidity Risk	11%	
Prime Brokerage, Release of Lockup Cash Flows	90% - 100%	
Collateral Payments	Institution Specific	
Derivatives / Margin Mismatches: Payments / Receipts	100% / 90%	
ADDITIONAL FUNDING		
Affiliated and Unaffiliated Bank Lines	Institution Specific	

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## Summary of

	Goldman	Morgan	Lehman	Merrill
Liquidity Sources as % of Liquidity Required	101%	110%	78%	78%
Cushion / (Deficit) \$ in billions	1	11	(15)	(22)



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Merrill	Lehman	Morgan	ldman	f 5/2	îı	
					i	
19	14	12	20	Unsecured Funding: amount not rolling	1	
47	35	42	26	Secured Funding: amount not rolling	2	
15	8	12	13	On-Boarding and Other Commitments	3	
20	13	43	33	Operating Cash Flows: net outflows (sum of lines 4a - 4c)	4	
4	2	26	17	Prime Brokerage	4a	
10	9	10	13	Collateral Payments	4b	
5	2	8	3	Derivatives/Margin Payment Mismatches	4c	
100	69	109	92	Liquidity Required (sum of lines 1-4)	5	
Liquidity Sources						
78	51	120	93	Liquidity Sources (sum of lines 6a - 6c)	6	
2	4	33	-	Broker Dealer Cash (available to fund B/D outflows only)	5a	
66	38	87	93	Parent Liquidity Pool (unrestricted)	5b	
10	9	-	,-	Affiliated and Unaffiliated Bank Lines	5c	
(22)	(18)	11	1	Cushion / (Deficit)	7	
78%	74%	110%	101%	Liquidity Sources / Liquidity Required (line 6 / line 5)	8	
				Secured Funding Outflow / Liquidity Sources	9	
60%	68%	35%	28%	Secured Funding Outflow / Liquidity Sources (line 2 / line 6)	9a	
				Discussion Point: Reduction in Secured Funding Outflow		
21	18	3	n/a	required to achieve a 33% ratio in line 9a <sup>1</sup>	Эb	
10%	43%	19%	69%	% Secured Funding > 30 days <sup>2</sup>	Эс	
	18	3	n/a	Secured Funding Outflow / Liquidity Sources  Secured Funding Outflow / Liquidity Sources (line 2 / line 6)  Discussion Point: Reduction in Secured Funding Outflow required to achieve a 33% ratio in line 9a <sup>1</sup>	9 9a 9b	

Line 9b = line 2 - (line 6\*.33)

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<sup>&</sup>lt;sup>2</sup> Excludes OMO eligible securities for all firms; does not include matched book for Morgan because maturity structure has not yet been provided. Lehman % Secured Funding is >14 days.

## Observations and Conclusions

GOLDMAN	MORGAN	LEHMAN	MERRILL
* Sound liquidity position.	* While Morgan shows a liquidity	* Lehman's weak liquidity position is	* Merrill's weak liquidity position is
	cushion, the preponderance of overnight	driven by its relatively large exposure to	driven by significant amounts of illiquid
* Parent and broker / dealer liquidity	secured funding creates uncertainty	overnight CP, combined with significant	fixed income assets as well as a large
pools are comprised of high quality	around its potential outflows. Morgan	overnight secured funding of less liquid	matched book that finances customer
assets.	compensates for its higher risk with a	assets.	transactions.
	very large liquidity pool.		
* Liability structure is significantly term		* Both one- and two-notch downgrades	* Similar to Morgan, Merrill's equity
	* Morgan projects significant outflows in	would result in significant collateral calls.	
eligible secured funding was greater than	equity business in terms of both secured		complex and more risky than Goldman's.
30		bilities	
gre		ssets and	* Merrill's liquidity pool is low, a fact
		e. At	that Treasury Management does not
* E		non-	acknowledge. Treasury Management
Go		maturing	includes relatively illiquid sources of
COI			liquidity in its internal calculations and
ack		942 000	projects significant reductions in assets
this		uidity	and customer financing to arrive at a
		osure to	positive outcome in its own eyes.
* N		le	
lon		ge draw	* Merrill needs to embrace conservatism
to i			in its liquidity analysis and acknowledge
req		s in	that it needs to improve its liquidity
* V		s of the	position. Merrill should improve its
		ng	liquidity position by \$20 billion. Its
Go		risk.	overnight exposure to rollover risk in non
tim			OMO eligible secured
			funding represents a large draw on its
			liquidity sources (60%) and should be
			reduced by further extensions in maturity
			on these liabilities, sales of the
			underlying assets or by increasing
			liquidity sources to mitigate the risk.

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